



NINE CIRCLES

Giri Dojo Loyalty Scheme

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Dear Budoka

Nine Circles are proud to introduce our Giri Dojo Loyalty Scheme.

The word Giri is a pretty indefinable term in the English language but could be said to refer to an obligation, arising from social or business interactions. Nine Circles wishes to give something back to the loyal clubs and organisations who have supported our company, and to reward the long term bulk buying of equipment. As such we invite clubs and organisations who wish to benefit from this discount scheme to apply to us to become Giri members.

As a Giri member you will be entitled to a unique discount at Nine Circles, of up to 20% on certain product ranges. Because we buy from so many different sources and we get such variable levels of discount from our suppliers there is not a set discount rate across the board. On some items that we offer as a service or to complement our range there is unlikely to be any flexibility, however on others there may be up to 20% off.

Upon acceptance of your application you will be given a Giri username and password which you will need to supply when placing any orders. With this username and password you can login on our website as a member, then browse and buy at your own leisure. A separate price listing is available to browse when you login online with your supplied details. Alternatively you can call us, and we can process the order for you over the telephone.

The Giri scheme is designed to reward the loyalty of our customers and as such accounts will be subject to occasional review to assess the status of individual 'Giri' members. Organisation size will of course be considered when accounts are reviewed.

Nine Circles are always striving to improve our service to our customers, and we hope that with this new scheme we can form closer relationships and gain greater feedback from our most valued clients.

How to Apply

Please fill in the application form and send it back to us after reading and signing the terms of the Giri scheme. We also ask for proof of Dojo status in the form of a copy of a Dojo insurance certificate.

Once your application has been processed we will contact you with pertinent information including your Giri login details. Whenever you place an order, either through our website or over the phone, you will need to quote these details.

The Giri Dojo Loyalty scheme is only available to clubs and organisations. As such we require that a single representative from each organisation be appointed as the official representative through whom all of the club's orders must be placed.

We look forward to your reply and wish you all the best with your training.

Kind Regards

Quentin Ball
Nine Circles